





LEAVE A MESSAGE

- HOME
- PRODUCTS
- SALE
- ABOUT
- SERVICES
- LET US SOURCE IT
- CONTACT
- NEWS
- CAREERS

HOME > ABOUT > MEET OUR PRINCIPALS

MEET OUR PRINCIPALS

Scott Fluty, President and Chief Executive Officer

Scott started at Computer Connection of Central New York, Inc. in 1990. He began as a Test Technician working on systems, drives, RMA products and in data entry and inventory control. During the next year, he became a Sales Associate and in 1993 was promoted to Sales and Production manager. From 1993 to 1999, Scott spearheaded an increase from \$5.8 million to \$23 million with a staff of seven sales representatives. He expanded Computer Connection's asset management business to include environmentally friendly green electronic waste recycling. And grew consultation services to include Business Recovery Plan Assistance, Network Security Consultation, Infrastructure Planning and Data Warehousing.

He also established and coordinated channel partnerships with hardware and software manufacturers, enabling Computer Connection to expand into several new technological platforms. He obtained a listing on the government GSA, FSS, and NYS OGS schedules. Today Computer Connection provides IT network security to state and local government agencies.

Scott earned his Civil Engineering degree at Mohawk Valley Community College in 1991. He sits on the Board of Directors of the Association of Computer Dealers International (ASCDI) and is Chairman of the Oracle Secondary Market Committee.

In Utica, NY he's a member of the Board of Directors of the Utica Zoo and Committee Chairman of the Board Development Committee. He's a coach for Marcy Deerfield Youth Baseball Association and basketball coach for the Whitestown Youth Association.

Pictured in image (from left to right): Scott Fluty, & Tricia Shauger

Tricia Shauger, Chief Operations Officer

"IT professionals don't want to buy from a 'quick buck' distributor because they regret it as soon as they need expert advice. If their systems are down, they can't take the time to deal with amateurs. That's why an IT hardware provider has to be there for their customers when they have a question or problem. Whatever it is, expanded platforms, servers, components, we consider ourselves a business partner, not just a vendor.

After graduating from SUNY IT in Marcy, NY with a Bachelors of Professional Studies, Business Management, Tricia worked in Atlanta in the banking business and then with a computer reseller specializing in PCs and office supplies.

Then in 1994, she came home to work with her father, Don Fluty, in sales and service at Computer Connection. She's never looked back, becoming manager in 1996 and COO in 1999.

Today she is responsible for setting up and approving all company policies including business development, finance, personnel, health and safety, and quality assurance.

"We've been here for our customers since 1988 and we plan on staying for a long time to come."

She also takes care of federal and state compliance and issues credit terms for customers.

Tricia lives in Deerfield, NY and keeps busy on her off hours with her two boys, age 18 and 13. She loves being outdoors gardening or enjoying the nearby Adirondack Mountains.

Leave a message

BRANDS WE LOVE



PAGES

- Home
- About
- Services
- Let Us Source IT
- Contact
- News
- Careers

POPULAR BRANDS

- HP
- IBM
- Sun
- Cisco
- Dell
- Quantum
- Overland
- Fortinet
- F5 Networks
- Drobo
- [View all brands](#)

CATEGORIES

- Products
- Sale
- [View all categories](#)

NEWSLETTER

Name

Email

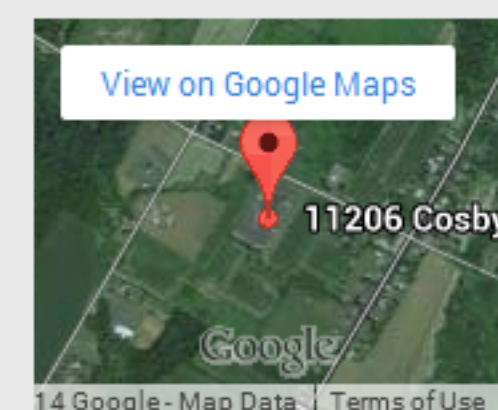
CONNECT WITH US



CONTACT US!

11206 Cosby Manor Road
Utica, NY 13502

Phone: 1.800.566.4786
Local Number: 315.724.2209
Fax: 315.724.0794



[Sitemap](#)